



Hybrid Technologies USA Distributing Inc. - Dealer Program Overview

Requirements:

1. Each Distributor must be qualified financially; we estimate that total investment to be *USD \$1,250,000.00
2. Each Dealership must be qualified financially; we estimate that total investment to be *USD \$80,000.00
3. Distributor will attend Hybrid Technologies Home Office Training in North Carolina U.S.A
4. Distributor will have a 3-year Development Roll-Out Schedule.
5. Each Distributor must own 1- Dealership in their Territory.

R.O.I. per Dealership within the exclusive territory opened.

USD \$25,000.00 License fee required per Dealership opened

Commissions paid by Hybrid Technologies per Dealership opened will be USD \$6,250.00

Example of 25 Locations opened and Commission paid over the three-year rollout schedule from Hybrid Technologies.

8 Dealerships opened per year 1 = USD \$6,250.00 per location x 8 or USD \$50,000

16 Dealerships opened per year 2 = USD \$6,250.00 per location x 8 or USD \$50,000

24 Dealerships opened per year 3 = USD \$6,250.00 per location x 8 or USD \$50,000

Total Commissions paid over the 3-years = USD \$156,250.00

Hybrid Technologies Pricing in the Territory

Hybrid Technologies USA Distributing Inc. has incorporated a minimum advertised price or M.A.P on its entire product lines to maintain a consistent profit margin and retail pricing thought the network.

*USD \$1,250,000.00 includes License fees, opening inventory for Distributor and rights to open 25 Dealerships, service center location build outs, and working capital.

*USD \$80,000.00 includes License fee per Dealership, opening inventory, and ongoing marketing funds and working capital.